#### Consolidated Financial Results for the Three Months Ended March 31, 2022 (Japanese GAAP)



May 12, 2022

Company Name: RYOBI LIMITED

Stock Code: 5851

(URL: <a href="https://www.ryobi-group.co.jp/">https://www.ryobi-group.co.jp/</a>) Stock Exchange Listing: Tokyo

Representative: Akira Urakami, President and CEO Contact: Hiromu Arihiro, Corporate Officer

Divisional Deputy General Manager of Corporate Planning Division

General Manager of Finance Department

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Scheduled date to submit the Quarterly Securities Report: May 12, 2022

Date of scheduled payment of dividend: -

Availability of supplementary briefing material on quarterly results : Yes

Presentation Meeting: No

(Any amount less than one million is disregarded.)

## 1. Consolidated Financial Results for the Three Months Ended March 31, 2022 (From January 1, 2022 to March 31, 2022)

#### (1) Consolidated Results of Operations

(% indicates changes from the corresponding period of the previous fiscal year.)

|                                     | Net sale        | es   | Operating p     | rofit | Ordinary pr     | ofit  | Profit attributa<br>owners of pa |       |
|-------------------------------------|-----------------|------|-----------------|-------|-----------------|-------|----------------------------------|-------|
|                                     | Millions of yen | %    | Millions of yen | %     | Millions of yen | %     | Millions of yen                  | %     |
| Three months ended<br>March 31,2022 | 57,384          | 19.0 | 2,733           | 327.2 | 3,153           | 203.8 | 2,143                            | 159.1 |
| Three months ended March 31,2021    | 48,235          | 4.4  | 639             | 157.1 | 1,038           | 360.6 | 827                              | _     |

(Note) Comprehensive income: Three months ended March 31, 2022: 7,435 million yen [15.6%] Three months ended March 31, 2021: 6,429 million yen [-%]

|                                   | Profit per share | Fully diluted profit per share |
|-----------------------------------|------------------|--------------------------------|
|                                   | Yen              | Yen                            |
| Three months ended March 31, 2022 | 66.21            | _                              |
| Three months ended March 31, 2021 | 25.56            | _                              |

<sup>\*</sup>Since the year-on-year rate of profit attributable to owners of parent from the corresponding period of the previous fiscal year is over 1,000%, "-" is indicated.

#### (2) Consolidated Financial Position

| (=) Combondated i manetar | 1 00141011      |                 |                            |
|---------------------------|-----------------|-----------------|----------------------------|
|                           | Total assets    | Net assets      | Shareholders' equity ratio |
|                           | Millions of yen | Millions of yen | %                          |
| As of March 31, 2022      | 290,089         | 139,590         | 45.0                       |
| As of December 31, 2021   | 279,422         | 131,717         | 44.0                       |

(Reference) Shareholders' Equity: As of March 31, 2022: 130,639 million yen
As of December 31, 2021: 122,926 million yen

#### 2. Dividends

|                                |           | Cash dividends per share |           |          |        |  |  |  |
|--------------------------------|-----------|--------------------------|-----------|----------|--------|--|--|--|
|                                | End of 1Q | End of 2Q                | End of 3Q | Year-end | Annual |  |  |  |
|                                | Yen       | Yen                      | Yen       | Yen      | Yen    |  |  |  |
| FY December 2021               | _         | 10.00                    | -         | 10.00    | 20.00  |  |  |  |
| FY December 2022               | _         |                          |           |          |        |  |  |  |
| FY December 2022<br>(Forecast) |           | 20.00                    | _         | 20.00    | 40.00  |  |  |  |

(Reference) Correction from the dividend forecast, which is published in the most recent: No

# 3. Forecast of Consolidated Financial Results for the Fiscal Year Ending December 31, 2022 (From January 1, 2022 to December 31, 2022)

(% indicates percentage changes as compared with the previous corresponding fiscal period or fiscal year, as applicable.)

|            | Net sales       |      | Operating profit |   | Ordinary profit |   | Profit attributa |       | Profit per share |
|------------|-----------------|------|------------------|---|-----------------|---|------------------|-------|------------------|
|            | Millions of yen | %    | Millions of yen  | % | Millions of yen | % | Millions of yen  | %     | Yen              |
| First Half | 114,800         | 20.1 | 1,800            | - | 1,800           | _ | 1,200            | 431.6 | 37.07            |
| Full year  | 240,000         | 21.2 | 5,300            | ı | 5,400           | ı | 3,800            | -     | 117.40           |

(Reference) Correction from the consolidated forecast, which is published in the most recent: No

#### \*Notes

(1) Significant changes of companies during the three months ended March 31, 2022 (changes in specific companies involving changes in the scope of consolidation): Not applicable

New Company: —

Excluded companies: -

- (2) Adoption of specific accounting treatments to the preparation of consolidated quarterly financial statements: Not applicable
- (3) Changes in accounting policies, changes in accounting estimates and restatements
  - 1) Changes in accounting policies due to the revision of accounting standards: Applicable
  - 2) Changes in accounting policies other than 1): Not applicable
  - 3) Changes in accounting estimates: Not applicable
  - 4) Restatements: Not applicable
- (4) Shares issued (common stock)
  - 1) Shares issued (including treasury stock)
  - 2) Treasury stock
  - 3) Average shares outstanding during the period

| As of March 31, 2022                 | 32,646,143 | As of December 31, 2021              | 32,646,143 |
|--------------------------------------|------------|--------------------------------------|------------|
| As of March 31, 2022                 | 277,443    | As of December 31, 2021              | 277,412    |
| Three months ended<br>March 31, 2022 | 32,368,700 | Three months ended<br>March 31, 2021 | 32,368,844 |

<sup>\*</sup> These consolidated quarterly financial results are outside the scope of quarterly review.

The statements regarding forecast of financial results in this report are based on the information that is available, as well as estimates, assumptions and projections that are believed to be reasonable at the time of publication, and they are not meant to be a commitment by the Company. Therefore, there might be cases in which actual results differ from forecast values.

<sup>\*</sup>Since the year-on-year rate of ordinary profit from the previous fiscal year and the corresponding period of the previous fiscal year is over 1,000%, "-" is indicated.

<sup>\*</sup> Explanation for the appropriate use of performance forecasts and other special notes:

## **Comparative Balance Sheets (Consolidated)**

|  |  | (ivillions of yen) |
|--|--|--------------------|
|  | December 31, 2021                              | March 31, 2022     |
| Assets                                 |  |                    |
| Current assets                         |  |                    |
| Cash and deposits                      | 28,538   | 23,134             |
| Notes and accounts receivable - trade  | 44,327   | 53,080             |
| Securities                             | 740  | 746                |
| Merchandise and finished goods         | 19,603   | 18,349             |
| Work in process                        | 14,813   | 15,952             |
| Raw materials and supplies             | 18,092   | 20,008             |
| Other                                  | 3,505  | 4,491              |
| Allowance for doubtful accounts        | (30)   | (26)               |
| Total current assets                   | 129,591  | 135,737            |
| Non-current assets                     |  |                    |
| Property, plant and equipment          |  |                    |
| Buildings and structures, net          | 32,793   | 33,559             |
| Machinery, equipment and vehicles, net | 51,314   | 54,339             |
| Land                                   | 15,598   | 15,699             |
| Construction in progress               | 11,733   | 11,127             |
| Other, net                             | 5,718  | 6,428              |
| Total property, plant and equipment    | 117,158  | 121,153            |
| Intangible assets                      |  |                    |
| Other                                  | 3,159  | 3,136              |
| Total intangible assets                | 3,159  | 3,136              |
| Investments and other assets           | <u>,                                      </u> | ·                  |
| Investment securities                  | 15,772   | 16,062             |
| Other                                  | 13,802   | 14,063             |
| Allowance for doubtful accounts        | (62)   | (62)               |
| Total investments and other assets     | 29,512   | 30,063             |
| Total non-current assets               | 149,830  | 154,352            |
| Deferred assets                        |  | ,                  |
| Bond issuance costs                    | 0  | _                  |
| Total deferred assets                  | 0  | _                  |
| Total assets                           | 279,422  | 290,089            |
| 10141 40000                            | 210,422  | 200,000            |

## **Comparative Balance Sheets (Consolidated)**

|   | <del>.</del>      | (Willions of year) |
|---|-------------------|--------------------|
|   | December 31, 2021 | March 31, 2022     |
| Liabilities   |                   |                    |
| Current liabilities                                   |                   |                    |
| Notes and accounts payable - trade                    | 41,606            | 41,006             |
| Short-term borrowings                                 | 36,498            | 39,681             |
| Current portion of bonds payable                      | 1,500             | 1,500              |
| Current portion of long-term borrowings               | 13,005            | 12,758             |
| Income taxes payable                                  | 636               | 811                |
| Provision for bonuses                                 | 387               | 1,081              |
| Other   | 17,131            | 17,520             |
| Total current liabilities                             | 110,765           | 114,361            |
| Non-current liabilities                               |                   |                    |
| Long-term borrowings                                  | 22,765            | 21,382             |
| Retirement benefit liability                          | 7,872             | 7,859              |
| Other   | 6,301             | 6,896              |
| Total non-current liabilities                         | 36,939            | 36,138             |
| Total liabilities                                     | 147,705           | 150,499            |
| Net assets  |                   |                    |
| Shareholders' equity                                  |                   |                    |
| Share capital   | 18,472            | 18,472             |
| Capital surplus                                       | 21,875            | 21,880             |
| Retained earnings                                     | 71,587            | 74,124             |
| Treasury shares                                       | (346)             | (346)              |
| Total shareholders' equity                            | 111,588           | 114,130            |
| Accumulated other comprehensive income                |                   |                    |
| Valuation difference on available-for-sale securities | 5,503             | 5,593              |
| Revaluation reserve for land                          | 811               | 811                |
| Foreign currency translation adjustment               | 4,288             | 9,334              |
| Remeasurements of defined benefit plans               | 734               | 768                |
| Total accumulated other comprehensive income          | 11,337            | 16,508             |
| Non-controlling interests                             | 8,790             | 8,951              |
| Total net assets                                      | 131,717           | 139,590            |
| Total liabilities and net assets                      | 279,422           | 290,089            |

## **Comparative Statements of Income (Consolidated)**

| Net sales         48,235         57,384           Cost of sales         42,932         49,683           Gross profit         5,303         7,707           Selling, general and administrative expenses         4,663         4,967           Operating profit         639         2,733           Non-operating income         1         2         3           Interest income         42         33           Dividend income         2         2           Rental income         42         38           Foreign exchange gains         99         333           Share of profit of entities accounted for using equity method         12         17           Usage income of trademark         81         75           Subsidy income         164         28           Other         216         183           Total non-operating income         661         714           Non-operating expenses         228         220           Interest expenses         228         226           Depreciation         5         3 |
|--|
| Cost of sales         42,932         49,683           Gross profit         5,303         7,707           Selling, general and administrative expenses         4,663         4,967           Operating profit         639         2,733           Non-operating income         42         33           Interest income         42         33           Dividend income         2         2           Rental income         42         38           Foreign exchange gains         99         333           Share of profit of entities accounted for using equity method         12         17           Usage income of trademark         81         75           Subsidy income         164         26           Other         216         183           Total non-operating income         661         714           Non-operating expenses         661         714           Interest expenses         228         226           Depreciation         5         3   |
| Cost of sales         42,932         49,683           Gross profit         5,303         7,707           Selling, general and administrative expenses         4,663         4,967           Operating profit         639         2,733           Non-operating income         42         33           Interest income         42         33           Dividend income         2         2           Rental income         42         38           Foreign exchange gains         99         333           Share of profit of entities accounted for using equity method         12         17           Usage income of trademark         81         75           Subsidy income         164         28           Other         216         183           Total non-operating income         661         714           Non-operating expenses         661         714           Interest expenses         228         226           Depreciation         5         3   |
| Gross profit         5,303         7,707           Selling, general and administrative expenses         4,663         4,967           Operating profit         639         2,733           Non-operating income  |
| Operating profit         639         2,733           Non-operating income         33           Interest income         42         33           Dividend income         2         2           Rental income         42         38           Foreign exchange gains         99         333           Share of profit of entities accounted for using equity method         12         17           Usage income of trademark         81         75           Subsidy income         164         28           Other         216         183           Total non-operating income         661         714           Non-operating expenses         228         220           Interest expenses         228         220           Depreciation         5         30   |
| Non-operating income       42       33         Interest income       42       33         Dividend income       2       2         Rental income       42       38         Foreign exchange gains       99       33         Share of profit of entities accounted for using equity method       12       17         Usage income of trademark       81       75         Subsidy income       164       28         Other       216       183         Total non-operating income       661       714         Non-operating expenses       228       220         Interest expenses       228       220         Depreciation       5       3   |
| Non-operating income       42       33         Interest income       42       33         Dividend income       2       2         Rental income       42       38         Foreign exchange gains       99       33         Share of profit of entities accounted for using equity method       12       17         Usage income of trademark       81       75         Subsidy income       164       28         Other       216       183         Total non-operating income       661       714         Non-operating expenses       228       220         Interest expenses       228       220         Depreciation       5       3   |
| Interest income       42       33         Dividend income       2       2         Rental income       42       38         Foreign exchange gains       99       333         Share of profit of entities accounted for using equity method       12       17         Usage income of trademark       81       75         Subsidy income       164       28         Other       216       183         Total non-operating income       661       714         Non-operating expenses       228       220         Interest expenses       228       220         Depreciation       5       3   |
| Rental income       42       38         Foreign exchange gains       99       333         Share of profit of entities accounted for using equity method       12       17         Usage income of trademark       81       75         Subsidy income       164       28         Other       216       183         Total non-operating income       661       714         Non-operating expenses       228       220         Interest expenses       228       220         Depreciation       5       3   |
| Foreign exchange gains       99       333         Share of profit of entities accounted for using equity method       12       17         Usage income of trademark       81       75         Subsidy income       164       28         Other       216       183         Total non-operating income       661       714         Non-operating expenses       228       220         Interest expenses       228       220         Depreciation       5       3   |
| Share of profit of entities accounted for using equity method       12       17         Usage income of trademark       81       75         Subsidy income       164       28         Other       216       183         Total non-operating income       661       714         Non-operating expenses       228       220         Interest expenses       228       220         Depreciation       5       3   |
| Usage income of trademark       81       75         Subsidy income       164       28         Other       216       183         Total non-operating income       661       714         Non-operating expenses       228       220         Interest expenses       228       220         Depreciation       5       3   |
| Subsidy income       164       28         Other       216       183         Total non-operating income       661       714         Non-operating expenses       228       220         Interest expenses       228       220         Depreciation       5       3   |
| Other         216         183           Total non-operating income         661         714           Non-operating expenses         228         220           Interest expenses         228         220           Depreciation         5         3   |
| Total non-operating income         661         712           Non-operating expenses         228         220           Interest expenses         5         3  |
| Non-operating expenses Interest expenses 228 220 Depreciation 5  |
| Interest expenses 228 220 Depreciation 5   |
| Depreciation 5   |
|  |
|  |
| Other  |
| Total non-operating expenses 263 293   |
| Ordinary profit 1,038 3,153  |
| Extraordinary income   |
| Gain on disposal of non-current assets 1   |
| Gain on sale of investment securities 0 —  |
| Total extraordinary income1  |
| Extraordinary losses   |
| Loss on disposal of non-current assets 11 57   |
| Total extraordinary losses 11 57   |
| Profit before income taxes 1,028 3,096   |
| Income taxes 231 818   |
| Profit 797 2,278   |
| Profit (loss) attributable to non-controlling interests (29) 134   |
| Profit attributable to owners of parent 827 2,143  |

# Comparative Statements of Comprehensive Income (Consolidated) (Millions of yen)

|   |                                      | · ,                                  |
|---|--------------------------------------|--------------------------------------|
|   | Three months ended<br>March 31, 2021 | Three months ended<br>March 31, 2022 |
| Profit  | 797                                  | 2,278                                |
| Other comprehensive income  |                                      | ·                                    |
| Valuation difference on available-for-sale securities                             | 1,029                                | 76                                   |
| Foreign currency translation adjustment   | 4,367                                | 4,890                                |
| Remeasurements of defined benefit plans, net of tax                               | 111                                  | 34                                   |
| Share of other comprehensive income of entities accounted for using equity method | 124                                  | 156                                  |
| Total other comprehensive income  | 5,631                                | 5,157                                |
| Comprehensive income  | 6,429                                | 7,435                                |
| Comprehensive income attributable to  |                                      |                                      |
| Comprehensive income attributable to owners of parent                             | 6,433                                | 7,313                                |
| Comprehensive income attributable to non-controlling interests                    | (3)                                  | 121                                  |

## **Comparative Statements of Cash Flows (Consolidated)**

|  |  | (Millions of yen)   |
|--|--|---|
|  | Three months ended<br>March 31, 2021   | Three months ended<br>March 31, 2022  |
| Cash flows from operating activities   |  |   |
| Profit before income taxes   | 1,028  | 3,096   |
| Depreciation   | 4,159  | 4,409   |
| Increase (decrease) in allowance for doubtful accounts   | (14)   | (4)   |
| Increase (decrease) in provision for bonuses   | 722  | 693   |
| Increase (decrease) in retirement benefit liability  | 106  | 70  |
| Interest and dividend income   | (44)   | (36)  |
| Interest expenses  | 228  |   |
| Subsidy income   | (164)  | (28)  |
| Share of loss (profit) of entities accounted for using equity method   | (12)   | (17)  |
| Loss (gain) on disposal of non-current assets  | 9  | 57  |
| Decrease (increase) in trade receivables   | 376  | \ , ,   |
| Decrease (increase) in inventories   | (1,378)  | (767)   |
| Decrease (increase) in other current assets  | (801)  | (889)   |
| Increase (decrease) in trade payables  | 1,830  | (1,330)   |
| Increase (decrease) in other current liabilities   | (947)  | 242   |
| Other, net   | (153)  | 298   |
| Subtotal   | 4,943  | (1,051)   |
| Interest and dividends received  | 43   | 19  |
| Interest paid  | (241)  | (234)   |
| Subsidies received   | 205  | · 41  |
| Income taxes paid  | (210)  | (39)  |
| Net cash provided by (used in) operating activities  | 4,740  | (1,265)   |
| Cash flows from investing activities   |  |   |
| Purchase of property, plant and equipment  | (2,982)  | (4,243)   |
|  | 321  | 43  |
| Purchase of investment securities  | (5)  | (0)   |
| Proceeds from sale of investment securities  | 13   |   |
| Payments into time deposits  | (15)   | (15)  |
| Proceeds from withdrawal of time deposits  | 15   | 15  |
| Other, net   | (208)  | 3   |
| Net cash provided by (used in) investing activities  | (2,861)  | (4,194)   |
| Cash flows from financing activities   |  | ,   |
|  | 909  | 2,008   |
| Proceeds from long-term borrowings   | 807  |   |
| Repayments of long-term borrowings   | (1,844)  | (2,157)   |
| Redemption of bonds  | (300)  |   |
| Purchase of treasury shares  | (0)  | (0)   |
| Dividends paid   | (0)  | (313)   |
| Other, net   | (54)   | (53)  |
| Net cash provided by (used in) financing activities  | (482)  | (515)   |
| , , ,  |  |   |
|  |  |   |
| · ,  |  |   |
|  |  |   |
| Proceeds from sale of property, plant and equipment Purchase of investment securities Proceeds from sale of investment securities Payments into time deposits Proceeds from withdrawal of time deposits Other, net Net cash provided by (used in) investing activities Cash flows from financing activities Net increase (decrease) in short-term borrowings Proceeds from long-term borrowings Repayments of long-term borrowings Redemption of bonds Purchase of treasury shares Dividends paid Other, net | 321<br>(5)<br>13<br>(15)<br>15<br>(208)<br>(2,861)<br>909<br>807<br>(1,844)<br>(300)<br>(0)<br>(0)<br>(54) | 43<br>(0)<br>2<br>(15)<br>15<br>3<br>(4,194)<br>2,008<br><br>(2,157)<br><br>(0)<br>(313)<br>(53)<br>(515)<br>576<br>(5,398)<br>27,388 |

#### **Segment Information**

**Industry Segment Information** 

(Three months ended March 31, 2021)

(Millions of yen)

|                         |                 | /                     |                       |       | 1.                       | ······       |
|-------------------------|-----------------|-----------------------|-----------------------|-------|--------------------------|--------------|
|                         | Die<br>Castings | Builders'<br>Hardware | Printing<br>Equipment | Other | Eliminations / Corporate | Consolidated |
| Net Sales:              |                 |                       |                       |       |                          |              |
| Unaffiliated customers  | 41,965          | 2,196                 | 4,040                 | 33    | _                        | 48,235       |
| Intersegment            | 16              |                       | _                     | 4     | (20)                     | _            |
| Total                   | 41,981          | 2,196                 | 4,040                 | 38    | (20)                     | 48,235       |
| Operating profit (loss) | 878             | 115                   | (342)                 | (10)  | 0                        | 639          |

(Three months ended March 31, 2022)

|                         | Die<br>Castings | Builders'<br>Hardware | Printing<br>Equipment | Other | Eliminations / Corporate | Consolidated |
|-------------------------|-----------------|-----------------------|-----------------------|-------|--------------------------|--------------|
| Net Sales:              |                 |                       |                       |       |                          |              |
| Unaffiliated customers  | 49,490          | 2,513                 | 5,350                 | 30    | _                        | 57,384       |
| Intersegment            | 17              | _                     | _                     | 5     | (22)                     | _            |
| Total                   | 49,507          | 2,513                 | 5,350                 | 35    | (22)                     | 57,384       |
| Operating profit (loss) | 2,237           | 103                   | 407                   | (15)  | (0)                      | 2,733        |

<sup>\*</sup> All amounts have been rounded down to the nearest million yen.