Consolidated Financial Results for the Three Months Ended March 31, 2023 [Japanese GAAP]



Company Name: RYOBI LIMITED

Stock Code: 5851 URL https://www.ryobi-group.co.jp/ Stock exhange listing: Tokyo

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Corporate Planning Division

General Manager of Finance Department

Scheduled date to submit the Quarterly Securities Report: May 11, 2023

Date of scheduled payment of dividend: -

Availability of supplementary briefing material on quarterly results: Yes

Presentation Meeting: No

(Rounded down to the nearest million yen)

Consolidated Financial Results for the Three Months Ended March 31, 2023 (January 1, 2023 to March 31, 2023)

(1) Consolidated Results of Operations

(% indicates changes from the corresponding period of the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended March 31,2023	61,601	7.3	1,931	(29.3)	2,120	(32.8)	1,291	(39.7)
Three months ended March 31,2022	57,384	19.0	2,733	327.2	3,153	203.8	2,143	159.1

(Note) Comprehensive income: Three months ended March 31, 2023: 3,309 million yen [-55.5%] Three months ended March 31, 2022: 7,435 million yen [15.6%]

	Net income per share	Diluted net income per share
	Yen	Yen
Three months ended March 31,2023	39.91	-
Three months ended March 31,2022	66.21	-

(2) Consolidated Financial Position

	Total assets	Net assets	Shareholders' equity ratio
	Millions of yen	Millions of yen	%
As of March 31,2023	294,711	146,204	46.4
As of December 31, 2022	300,285	143,723	44.8

(Reference)Shareholders' Equity: As of March 31, 2023: 136,855 million yen
As of December 31, 2022: 134,460 million yen

Dividends

		Cash dividends per share						
	End of Q1	End of Q2	End of Q3	Year-end	Annual			
	Yen	Yen	Yen	Yen	Yen			
FY December 31, 2022	-	20.00	-	25.00	45.00			
FY December 31, 2023	-							
FY December 31, 2023 (Forecast)		25.00	-	25.00	50.00			

(Note) Correction from the dividend forecast, which is published in the most recent: No

3. Forecast of Consolidated Financial Results for the Fiscal Year Ending December 31, 2023 (From January 1, 2023 to December 31, 2023)

(% indicates percentage changes as compared with the previous corresponding fiscal period or fiscal year, as applicable.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First half	129,000	13.6	2,500	22.1	2,400	(22.4)	1,700	(5.9)	52.52
Full year	266,000	6.6	7,500	7.6	7,400	(5.0)	5,500	15.0	169.92

(Note) Correction from the consolidated forecast, which is published in the most recent: No

*Notes

(1) Significant changes of companies during the three months ended March 31, 2023 (changes in specific companies involving changes in the scope of consolidation): Not applicable

New Company: -

Excluded companies: -

- (2) Adoption of specific accounting treatments to the preparation of consolidated quarterly financial statements: Not applicable
- (3) Changes in accounting policies, changes in accounting estimates and restatements
 - 1) Changes in accounting policies due to the revision of accounting standards: Applicable
 - 2) Changes in accounting policies other than 1): Not applicable
 - 3) Changes in accounting estimates: Not applicable4) Restatements: Not applicable
 - (Note) Please see "(4) Main notes to the quarterly consolidated financial statements (Changes to accounting policies)" under "2. Quarterly consolidated financial statements and main notes" on page 9.
- (4) Shares issued (common stock)

1)	Shares issued (including
	treasury stock)

- 2) Treasury stock
- 3) Average shares outstanding during the period

As of March 31, 2023	32,646,143	As of December 31, 2022	32,646,143
As of March 31, 2023	277,624	As of December 31, 2022	277,580
Three months ended March 31, 2023	32,368,519	Three months ended March 31, 2022	32,368,700

^{*} These consolidated quarterly financial results are outside the scope of quarterly review.

The statements regarding forecast of financial results in this report are based on the information that is available, as well as estimates, assumptions and projections that are believed to be reasonable at the time of publication, and they are not meant to be a commitment by the Company. Regarding the note for prerequisite and use of performance forecasts, please see "(3) Description of forecasts of consolidated financial results and forward-looking information" under "1. Qualitative information concerning the quarter" on page 3.

^{*} Explanation for the appropriate use of performance forecasts and other special notes:

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1. Qualitative information concerning the quarter

(1) Description of business results

During the three months ended March 31, 2023 (January 1 - March 31, 2023), the business environment in which the Group operates showed signs of gentle recovery, with social and economic activities normalizing alongside progress with measures to live with COVID-19. Nevertheless, future prospects remained uncertain for various reasons, including circumstances in Ukraine, the skyrocketing price of energy and other resources, and fluctuation of price exchange due to the influence of tight monetary policies around the world.

Under these conditions, the Group actively promoted sales activities and made progress on measures, including measures intended to lower costs; improved productivity; and improved business efficiency.

Financial results for the three months ended March 31, 2023, showed an increase in sales but lower profits compared to the same period of the previous fiscal year.

Consolidated financial results

(Millions of yen)

	Three mont March 31		Three months ended March 31, 2023		Increase/decrease	
Net sales	57,384		61,601		4,216	7.3%
Operating income	2,733	4.8%	1,931	3.1%	(802)	(29.3%)
Ordinary income	3,153	5.5%	2,120	3.4%	(1,033)	(32.8%)
Net income attributable to owners of parent	2,143	3.7%	1,291	2.1%	(851)	(39.7%)

Percentages indicate profit margin or rate of increase/decrease.

Viewed by segment, sales in the Die Castings business were up year on year (YoY), while profits were down. Net sales increased in both domestic and overseas markets. While production volumes (by weight) declined due to the effects of tight global supply chain conditions on the automotive industry, sales increased thanks to various factors, including progress in offsetting rising raw material (aluminum) prices to sale prices and increasing sales of overseas subsidiaries when converted to yen due to yen devaluation. Profits decreased in the quarter under review due to the effects of a temporary decrease in the cost ratio in the same period of the previous year, driven by factors including fluctuations in raw material prices.

In the Builders' Hardware business, sales were up YoY, while profits declined. Net sales increased in both the domestic and overseas markets. Profits decreased due to various factors, including rising procurement costs for products produced overseas. In the Printing Equipment business, sales were up YoY, while profit declined. Net sales overall remained strong from the previous year; overseas sales rose but domestic sales fell. Profits fell due to various factors, including the impact of skyrocketing raw material prices.

(i) Net sales by segment

(Millions of yen)

	Three mon March 3		Three months ended March 31, 2023		Increase/decrease	
Die Castings	49,490	86.2%	53,549	86.9%	4,059	8.2%
Builders' Hardware	2,513	4.4%	2,568	4.2%	55	2.2%
Printing Equipment	5,350	9.3%	5,450	8.8%	99	1.9%

Percentages indicate share of the total or rate of increase/decrease.

(ii) Operating income by segment

(Millions of yen)

	Three mon March 3		Three mon March 3		Increase/decrease	
Die Castings	2,237	4.5%	1,588	3.0%	(649)	(29.0%)
Builders' Hardware	103	4.1%	41	1.6%	(62)	(60.2%)
Printing Equipment	407	7.6%	316	5.8%	(90)	(22.3%)

Percentages indicate profit margin or rate of increase/decrease.

(2) Description of financial position

Total assets at the end of the quarter were down 5,573 million yen from the end of the previous consolidated fiscal year to 294,711 million yen. This decline factor was due mainly to decreases of 5,698 million yen in cash and deposits and 3,207 million yen in notes and accounts receivable - trade. On the other hand, inventories were increased 2,468 million yen from the end of the previous consolidated fiscal year.

Liabilities were down 8,053 million yen from the end of the previous consolidated fiscal year to 148,507 million yen. This was due mainly to a decrease of 5,719 million yen in notes and accounts payable - trade. The balance of interest-bearing debt not including discounts on notes receivable and lease liabilities was 74,747 million yen.

Net assets were up 2,480 million yen from the end of the previous consolidated fiscal year to 146,204 million yen. Main accounts showing increases included foreign currency translation adjustments, up 1,217 million yen over the same period. Shareholders' equity, the result of subtracting non-controlling interests from net assets, was up 2,395 million yen from the end of the previous consolidated fiscal year to 136,855 million yen. As a result, the equity ratio improved by 1.6 percentage points from the end of the previous consolidated fiscal year to 46.4%.

(Millions of yen)

	As of December 31, 2022		As of March 31, 2023		Increase/decrease	
Total assets	300,285		294,711		(5,573)	(1.9%)
Shareholders' Equity	134,460	44.8%	136,855	46.4%	2,395	1.8%
Interest-bearing debt	74,358	24.8%	74,747	25.4%	388	0.5%

Percentages indicate percentage of total assets or rate of increase/decrease.

(Cash flow)

The balance of cash and cash equivalents at the end of the quarter stood at 20,303 million yen, down 5,795 million yen from the end of the previous consolidated fiscal year.

Cash flow used in operating activities was 169 million yen, down 1,095 million yen from the same quarter in the previous consolidated fiscal year. This was due mainly to an increase of 4,428 million yen in depreciation, while trade payables fell by 5,766 million yen.

Cash flow used in investing activities was 4,750 million yen, up 555 million yen from the same quarter in the previous consolidated fiscal year. This was due mainly to various expenditures, including 4,552 million yen on the purchase of property, plant and equipment.

Cash flow used in financing activities was 996 million yen, up 481 million yen from the same quarter in the previous consolidated fiscal year. This was due to various factors, including the payment of 779 million yen in dividends and a decrease of 161 million yen in long- and short-term borrowings.

(Millions of yen)

	Three months ended March 31, 2022	Three months ended March 31, 2023	Increase/decrease
Cash flow from operating activities	(1,265)	(169)	1,095
Cash flow from investing activities	(4,194)	(4,750)	(555)
Cash flow from financing activities	(515)	(996)	(481)

(3) Description of forecasts of consolidated financial results and forward-looking information

Forecasts of consolidated financial results in the fiscal year ending December 31, 2023, remain unchanged from those announced on February 13, 2023 (during the announcement of financial results for the fiscal year ended December 31, 2022).

2. Quarterly consolidated financial statements and main notes

(1) Quarterly Consolidated Balance Sheet

		(Unit: millions of yen)
	2022/12/31	2023/3/31
Assets		
Current assets		
Cash and deposits	27,339	21,641
Notes and accounts receivable - trade	58,337	55,129
Securities	650	650
Merchandise and finished goods	18,104	19,793
Work in process	16,829	17,302
Raw materials and supplies	20,526	20,832
Other	3,586	3,716
Allowance for doubtful accounts	(32)	(24)
Total current assets	145,341	139,041
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	32,716	32,860
Machinery, equipment and vehicles, net	56,196	56,648
Land	15,778	15,738
Construction in progress	13,084	12,319
Other, net	6,183	6,015
Total property, plant and equipment	123,959	123,582
Intangible assets		
Other	2,803	2,768
Total intangible assets	2,803	2,768
Investments and other assets		
Investment securities	14,826	15,809
Other	13,416	13,573
Allowance for doubtful accounts	(63)	(63)
Total investments and other assets	28,179	29,318
Total non-current assets	154,943	155,670
Total assets	300,285	294,711
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	2022/12/31	2023/3/31
Liabilities		
Current liabilities		
Notes and accounts payable - trade	46,546	40,826
Short-term borrowings	39,942	41,971
Current portion of long-term borrowings	6,545	6,666
Income taxes payable	879	723
Provision for bonuses	549	1,569
Provision for directors' bonuses	36	_
Other	20,199	16,133
Total current liabilities	114,698	107,890
Non-current liabilities		
Long-term borrowings	27,869	26,109
Retirement benefit liability	7,183	7,194
Other	6,809	7,313
Total non-current liabilities	41,863	40,617
Total liabilities	156,561	148,507
Net assets		
Shareholders' equity		
Common stock	18,472	18,472
Additional paid in capital	21,892	21,895
Retained earnings	76,118	76,601
Treasury stock	(346)	(346)
Total shareholders' equity	116,136	116,622
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	5,649	6,263
Revaluation reserve for land	811	811
Foreign currency translation adjustment	11,675	12,893
Remeasurements of defined benefit plans	186	264
Total accumulated other comprehensive income	18,323	20,233
Non-controlling interests	9,263	9,348
Total net assets	143,723	146,204
Total liabilities and net assets	300,285	294,711

(2) Quarterly Consolidated Income Statement and Quarterly Consolidated Statement of Comprehensive Income

(Quarterly Consolidated Income Statement) (Three months ended March 31, 2023)

(Unit: million yen)

	from: January 1, 2022 to: March 31, 2022	from: January 1, 2023 to: March 31, 2023
Net sales	57,384	61,601
Cost of sales	49,683	54,493
Gross profit	7,701	7,107
Selling, general and administrative expenses	4,967	5,176
Operating income	2,733	1,931
Non-operating income		
Interest income	33	28
Dividend income	2	2
Rental income	38	37
Foreign exchange gains	333	202
Share of profit of entities accounted for using equity method	17	22
Usage income of trademark	75	123
Subsidy income	28	13
Other	183	161
Total non-operating income	714	593
Non-operating expenses		
Interest expenses	220	336
Depreciation	3	3
Other	69	64
Total non-operating expenses	293	404
Ordinary income	3,153	2,120
Extraordinary income		
Gain on disposal of non-current assets	0	35
Total extraordinary income	0	35
Extraordinary losses		
Loss on disposal of non-current assets	57	39
Impairment loss	-	38
Total extraordinary losses	57	78
Income before income taxes	3,096	2,077
Income taxes	818	694
Net income	2,278	1,383
Net income attributable to non-controlling interests	134	91
Net income attributable to owners of parent	2,143	1,291

(Quarterly Consolidated Statement of Comprehensive Income) (Three months ended March 31, 2023)

(Unit: million yen)

	from: January 1, 2022 to: March 31, 2022	from: January 1, 2023 to: March 31, 2023
Net income	2,278	1,383
Other comprehensive income		
Valuation difference on available-for-sale securities	76	630
Revaluation reserve for land	-	0
Foreign currency translation adjustment	4,890	1,172
Remeasurements of defined benefit plans, net of tax	34	78
Share of other comprehensive income of entities accounted for using equity method	156	45
Total other comprehensive income	5,157	1,926
Comprehensive income	7,435	3,309
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,313	3,201
Comprehensive income attributable to non-controlling interests	121	107

(Unit: millions of yen)

	from: January 1, 2022 to: March 31, 2022	from: January 1, 2023 to: March 31, 2023
Cash flows from operating activities		
Income before income taxes	3,096	2,077
Depreciation	4,409	4,428
Impairment loss	-	38
Increase (decrease) in allowance for doubtful accounts	(4)	(7)
Increase (decrease) in provision for bonuses	693	1,019
Increase (decrease) in retirement benefit liability	70	89
Interest and dividend income	(36)	(31)
Interest expenses	220	336
Subsidy income	(28)	(13)
Share of loss (profit) of entities accounted for using equity method	(17)	(22)
Loss (gain) on disposal of non-current assets	57	4
Decrease (increase) in trade receivables	(7,066)	3,595
Decrease (increase) in inventories	(767)	(1,998)
Decrease (increase) in other current assets	(889)	(117)
Increase (decrease) in trade payables	(1,330)	(5,766)
Increase (decrease) in other current liabilities	242	(2,650)
Other, net	298	(261)
Subtotal	(1,051)	720
Interest and dividends received	19	31
Interest paid	(234)	(354)
Subsidies received	41	13
Income taxes paid	(39)	(580)
Net cash used in operating activities	(1,265)	(169)
Cash flows from investing activities		
Purchase of property, plant and equipment	(4,243)	(4,552)
Proceeds from sale of property, plant and equipment	43	93
Purchase of investment securities	(0)	(6)
Proceeds from sale of investment securities	2	-
Payments into time deposits	(15)	(111)
Proceeds from withdrawal of time deposits	15	15
Other, net	3	(189)
Net cash used in investing activities	(4,194)	(4,750)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	2,008	1,609
Repayments of long-term borrowings	(2,157)	(1,771)
Purchase of treasury stock	(0)	(0)
Dividends paid	(313)	(779)
Other, net	(53)	(55)
Net cash used in financing activities	(515)	(996)
Effect of exchange rate change on cash and cash equivalents	576	120
Net increase (decrease) in cash and cash equivalents	(5,398)	(5,795)
Cash and cash equivalents at beginning of period	27,388	26,099
Cash and cash equivalents at end of period	21,990	20,303

(4) Main notes to the quarterly consolidated financial statements

(Notes on the going-concern assumption)

Not applicable

(Notes on marked fluctuations in amounts of shareholders' equity, if any)

Not applicable

(Changes to accounting policies)

(Application of the Implementation Guidance on Accounting Standard for Fair Value Measurement)

The Company has applied the Implementation Guidance on Accounting Standard for Fair Value Measurement (Accounting Standards Board of Japan Guidance No. 31, June 17, 2021; "Fair Value Measurement Implementation Guidance" hereinafter) since the start of the quarter. Pursuant to the transitional treatment described in Paragraph 27-2 of the Fair Value Measurement Implementation Guidance, the new accounting policies stipulated therein will be applied for the future. This change has had no impact on the quarterly consolidated financial statements for the quarter.

(Segment information, etc.)

[Segment information]

Information on amounts of net sales and profit or loss by reporting segment in the three months ended March 31, 2022 (January 1 – March 31, 2022)

(Unit: millions of yen)

		Reporting	g segment					Amount on consolidated	
	Die Castings	Builders' Hardware	Printing Equipment	Total	Other (Note 1)	Total	Adjustments (Note 2)	statement of income (Note 3)	
Net sales									
Sales to unaffiliated customers	49,490	2,513	5,350	57,354	30	57,384	-	57,384	
Inter-segment sales or transfers	17	-	1	17	5	22	(22)	-	
Total	49,507	2,513	5,350	57,371	35	57,407	(22)	57,384	
Segment income (loss)	2,237	103	407	2,748	(15)	2,733	(0)	2,733	

Notes:

- The "Other" category consists of businesses not included in reporting segments, including the insurance agency and golf course businesses.
- 2. Adjustments to segment income or loss include elimination of intersegment transactions.
- 3. Segment income or loss matches operating income on the Quarterly Consolidated Income Statement.

Information on amounts of net sales and profit or loss by reporting segment in the three months ended March 31, 2023 (January 1 – March 31, 2023)

(Unit: millions of yen)

		Reporting	g segment					Amount on
	Die Castings	Builders' Hardware	Printing Equipment	Total	Other (Note 1)	Total	Adjustments (Note 2)	consolidated statement of income (Note 3)
Net sales								
Sales to unaffiliated customers	53,549	2,568	5,450	61,567	33	61,601	_	61,601
Inter-segment sales or transfers	13	-	-	13	1	15	(15)	_
Total	53,562	2,568	5,450	61,581	34	61,616	(15)	61,601
Segment income (loss)	1,588	41	316	1,946	(14)	1,931	(0)	1,931

Notes:

- 1. The "Other" category consists of businesses not included in reporting segments, including the insurance agency and golf course businesses.
- 2. Adjustments to segment income or loss include elimination of intersegment transactions.
- 3. Segment income or loss matches operating income on the Quarterly Consolidated Income Statement.

(Units: millions of yen, %)

	•							(Units: millions of yen, %)				
	December 2022					December 2023						
	First thr		First si				First the		First six mo		Full year (forecast)	
	month		month			Full year		months		(forecast)		
Nat salas		margin		margin		margin		margin		margin		margin
Net sales	57,384		113,606		249,521		61,601		129,000		266,000	
Operating income	2,733	4.8	2,048	1.8	6,969	2.8	1,931	3.1	2,500	1.9	7,500	2.8
Ordinary income	3,153	5.5	3,091	2.7	7,791	3.1	2,120	3.4	2,400	1.9	7,400	2.8
Net income attributable to owners of parent	2,143	3.7	1,807	1.6	4,784	1.9	1,291	2.1	1,700	1.3	5,500	2.1
Net income per share	66.21 yen		55.83 yen		147.80 yen		39.91 yen		52.52 yen		169.92 yen	
Net sales by segment	ı	Share	I	Share	I	Share	1	C1	I	Share		Share
Die Castings	49,490	86.2	98,160			86.5		Share 86.9		87.1	231,700	87.1
Builders' Hardware	2,513	4.4	4,885	4.3	10,145	4.1	2,568	4.2	5,200	4.0	11,000	4.1
Printing Equipment	5,350	9.3	10,458	9.2	23,417	9.4	5,450	8.8	11,400	8.8	23,300	8.8
Domestic	27,693	48.3	53,193	46.8	114,726	46.0	28,093	45.6	58,700	45.5	122,300	46.0
Overseas	29,690	51.7	60,412	53.2	134,794	54.0	33,507	54.4	70,300	54.5	143,700	54.0
Operating income by so	_											
D: G :		margin		margin		margin		margin		margin		margin
Die Castings	2,237	4.5	1,184	1.2	5,232	2.4	1,588	3.0	2,000	1.8	6,500	2.8
Builders' Hardware	103	4.1	127	2.6	226	2.2	41	1.6	100	1.9	300	2.7
Printing Equipment	407	7.6	744	7.1	1,506	6.4	316	5.8	400	3.5	700	3.0
	I	0/		0/		0/	ı	0/				
Total assets	290,089	%	301,572	%	300,285	%	294,711	%	-		-	
Shareholders' equity	130,639	45.0	136,754	45.3	134,460	44.8	136,855	46.4	-		-	
Retained earnings	74,124	25.6	73,789	24.5	76,118	25.3	76,601	26.0	-		-	
Interest-bearing debt	75,323	26.0	78,535	26.0	74,358	24.8	74,747	25.4	-		70,000	
			ı		ı				ı			
Capital expenditure	4,032		8,825		18,646		2,929		-		18,000	
Depreciation	4,409		8,972		18,327		4,428		-		18,000	
Cook flow from on anoting	ı		I		I		1		I			
Cash flow from operating activities	(1,265)		513		16,787		(169)		-		-	
Cash flow from investing activities	(4,194)	_	(7,705)		(15,860)	_	(4,750)	_	-		-	_
Cash flow from financing activities	(515)		405		(2,856)		(996)		-		-	
											(Unit: pers	sons)
Number of employees at	7.293		7.266		7,375		7,427		_		_	

(Projected exchange rates in first six months ending June 30, 2023, and beyond)

the end of the period

7,293

USD/JPY	125	GBP/JPY	155
CNY/JPY	18.5	THB/JPY	3.6

7,427

7,375

7,266