

Ryobi Limited Semiannual Report (Unaudited)

For the six months ended 30th September 2002



Message from the Management

Guided by its corporate philosophy, "Create a sound and dynamic corporation through technology, trust and challenge," Ryobi Limited seeks to respond to the needs of its customers and society at large with innovative, top-quality products and services, and thereby become an indispensable company.

SOUND MANAGEMENT PLAN

Ryobi announced its Sound Management Plan in March 2000, and has since made a concerted effort to optimize the scale and reinforce the structure of each of its businesses to create a high-earnings structure. Although the operating environment has turned considerably harsher since the formulation of this plan, we have implemented it, and have achieved positive results from business restructuring and reductions in interest-bearing debt. Specific efforts by business segment and the corresponding progress of the plan are as follows.

1) Die Casting Business

Ryobi is expanding and strengthening its relationships with automobile manufacturers by providing timely, accurate and global responses through its three-region structure of Japan, the United States and Europe, and by drawing on its know-how as a world-leading die casting manufacturer. Our aluminum die casting products, already used by automobile manufacturers for their light weight, durability and recycling ease, are drawing much attention from businesses operating outside such automotive fields as electronics and communications, as an effective technology that is both energy-efficient and environmentally friendly.

2) Printing Equipment Business

Ryobi is bolstering new product development in the pursuit of high-precision multicolor printing and sophisticated functionality, and increasing manufacturing capacity and sales capabilities to further reinforce its solid reputation in world markets. We are also expanding the field of small to medium-size printing presses and responding to advancements in information technology (IT) and digitization.

3) Power Tools Business

- (1) We have undertaken a sweeping restructuring of the power tools business and the lawn and garden equipment business, selling subsidiaries in North America, Europe and Oceania. In Japan, we have improved lateral management among Group companies, while streamlining the organization, reducing personnel and unifying and eliminating models to improve profitability and strengthen competitiveness. We are also taking steps to build a more competitive production structure, notably by accelerating the transfer of production to our manufacturing subsidiary in Dalian, China.
- (2) In the builders' hardware business, such mainstay products as door closers are now produced mainly by our subsidiary in Dalian, China, and an affiliated company in Taiwan. By taking advantage of the merits of overseas manufacturing to produce price-competitive products and develop distinctive new ones, Ryobi is making moves toward greater profitability.

4) Other Businesses

The fishing tackle business has been sold, and we have ceased manufacturing and marketing of sporting goods (golf clubs).

PERFORMANCE

During the six-month period ended 30th September 2002, consolidated net sales declined 4.5% to \$76,309 million, with domestic net sales down 0.9% to \$51,833 million and overseas net sales down 11.5% to \$24,476 million, compared with the same period of the previous fiscal year.

Operating income increased 13.1% from the same period last year to ¥3,547 million, and net income rose 57.5% to ¥1.284 million.

Although die casting business increased due to improved sales to U.S. and Japanese automobile manufacturers, the sale of four overseas sales subsidiaries in the power tools business led to an overall decline in net sales. Profitability improved owing to positive effects realized from cost reductions and business restructuring carried out under the Sound Management Plan. This is the second consecutive six-month period in which earnings have increased.

By segment, sales in the die casting business were up 4.3% to ¥52,562 million and operating income dropped 0.5% to ¥2,744 million, resulting in a ratio of operating income to sales of 5.2%, compared with 5.5% from the same period last year. Although sales increased to U.S. and Japanese automobile manufacturers, intense pressure from these manufacturers to reduce prices led to flat earnings. In the automotive field, we redoubled our marketing efforts for cylinder blocks. We also found new, diverse applications for die casting products in such non-automotive products as office furniture, plasma televisions and lighting for expressways. With environmental preservation, resource conservation and reduced energy use increasingly becoming worldwide priorities, die casting products are expected to grow as the operative technology to realize these goals.

Sales in the printing equipment business fell 6.7% to ¥10,859 million and operating income declined 65.5% to ¥85 million, resulting in a ratio of operating income to sales of 0.8%, compared with 2.1% from the previous corresponding period. The main reasons for the decline were a slowdown in capital investment due to sluggish economies both in Japan and internationally, and to intensification of price competition. By product, sales of medium-size offset printing presses (B2, A2 and B3 paper sizes) are on an upward

trend, while small offset printing presses (A3 size paper) are on a downward one. Ryobi will continue to work to create demand with proposals that fully consider user needs, and by actively conducting demonstrations.

Sales in the power tools business fell 27.3% to ¥12,384 million and operating income jumped 2.4 times the amount from the corresponding previous period to ¥776 million, resulting in a ratio of operating income to sales of 6.3%, compared with 1.9% from the same period last year. Although sales declined owing to the sale of four overseas sales subsidiaries during the previous fiscal year and a decline in housing construction in Japan, improvement in earnings was the result of the positive effects realized from business restructuring carried out under the Sound Management Plan. We will take advantage of the merits of overseas manufacturing to produce pricecompetitive products and develop distinctive new ones.

Sales in other businesses dropped 44.5% to ¥504 million and an operating loss of ¥58 million was posted, compared with an operating loss of ¥196 million in the same period last year. The decline in sales was due to our ceasing manufacturing and marketing of sporting goods (golf clubs) during the previous fiscal year.

Ryobi will continue its efforts to optimize the scale and reinforce the structure of each of its businesses based on the Sound Management Plan, and focus on improving performance.

We thank you for your continued support.

Hirdi Chakano

December 2002

Hiroshi Urakami

President

	Millions of Yen		Thousands of U.S. Dollars*
	30th September 2002	31st March 2002	30th September 2002
ASSETS	4004	2002	
Current assets			
Cash and cash equivalents	¥ 13,505	¥ 13,879	\$ 110,155
Time deposits	2,568	2,715	20,946
Notes and accounts receivable, less allowances	32,286	33,099	263,344
Inventories	29,563	30,026	241,134
Prepaid expenses and other	3,178	3,006	25,922
Total current assets	81,100	82,725	661,501
Net property, plant and equipment	56,193	58,629	458,344
Investments and other assets			
Investments in securities	10,906	10,876	88,956
Investments in and advances to unconsolidated subsidiaries	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	/
and affiliates	309	342	2,520
Intangible fixed assets	1,895	2.109	15,457
Deferred tax assets	6,444	7,594	52,561
Other	2,922	3,126	23,834
Total investments and other assets	22,476	24,047	183,328
Total	¥159,769	¥165,401	\$1,303,173
LIABILITIES AND SHAREHOLDERS' EQUITY	<u> </u>	,	
Current liabilities			
Short-term borrowings	¥ 28,224	¥ 28,963	\$ 230,212
Current portion of long-term debt	20,671	22,297	168,605
Notes and accounts payable	30,358	31,449	247,618
Accrued expenses	3,988	5,392	32,529
Income taxes payable	335	205	2,733
Other current liabilities	6,272	7,122	51,158
Total current liabilities	89,848	95.428	732,855
Long-term liabilities			
Long-term debt	25,466	27,202	207,716
Accrued severance indemnities	5,758	5,111	46,966
Other long-term liabilities	3,743	3,658_	30,530
Total long-term liabilities	34,967	35,971	285,212
Minority interests	582	623	4,747
Shareholders' equity			
Common stock			
Authorised: 500,000,000 shares			
Issued: 171,230,715 shares	18,472	18,472	150,669
Capital surplus	23,517	23,517	191,819
Deficits	(2,822)	(4,106)	(23,018)
Land revaluation reserve	610	610	4,976
Unrealised gain on available-for-sale securities	2,671	2,641	21,786
Adjustments on foreign currency statement translation	(7,999)	(7,689)	(65,245)
Treasury stock	(7,333) (77)	(66)	(628)
Total shareholders' equity	34,372	33.379	280,359
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Total	¥159,769	¥165,401	\$1,303,173

^{*} U.S. dollar amounts in this report, solely for the convenience of the reader, are translated from yen at the rate of \(\frac{\pma}{2}\)122.60 = US\(\frac{\pma}{2}\)1, the exchange rate prevailing on 30th September 2002.

Consolidated Statements of OperationsRyobi Limited and Consolidated Subsidiaries
(Six months ended 30th September 2002 and 2001) (Unaudited)

	Millions of Yen		Thousands of U.S. Dollars*
	30th September 2002	30th September 2001	30th September 2002
Net sales	¥76,309	¥79,943	\$622,423
Cost of sales	61,789	64,477	503,989
Gross profit	14,520	15,466	118,434
Selling, general and administrative expenses	10,973	12,331	89,503
Operating income	3,547	3,135	28,931
Other income	,	,	. ,
Interest and dividends	138	198	1,126
Gain on sales of investment in securities	3	351	24
Other	705	691	5,751
Total other income	846	1,240	6,901
Other expenses		,	•
Interest	750	1,314	6,117
Early retirement benefits	568	551	4,633
Loss on disposal of business segment	_	113	· —
Other	604	909	4,927
Total other expenses	1,922	2,887	15,677
Income before income taxes and other items	2,471	1,488	20,155
Income taxes	1,195	966	9,747
Minority interests	8	293	65
Net income	¥ 1,284	¥ 815	\$ 10,473

Consolidated Statements of Cash Flows Ryobi Limited and Consolidated Subsidiaries (Six months ended 30th September 2002 and 2001) (Unaudited)

	Millions of Yen		Thousands of U.S. Dollars*
	30th September 2002	30th September 2001	30th September 2002
Net cash provided by operating activities	¥ 4,222	¥ 3,842	\$ 34,437
Investing activities			
Purchase of property, plant and equipment	(2,032)	(2,131)	(16,574)
Proceeds from sale of property, plant and equipment	508	370	4,144
	33	553	269
Increase (decrease) in deposit	146	(206)	1,191
Proceeds from sale of business segment	_	731	· —
Payments for sale of business segment	_	(102)	_
Other, net	99	(546)	807
Net cash used in investing activities	(1,246)	(1,331)	(10,163)
Financing activities			
Proceeds from long-term debt	6,719	2,000	54,804
Repayments of long-term debt	(9,782)	(5,004)	(79,788)
Decrease in short-term borrowings	(36)	(2,671)	(294)
Other	(200)	(181)	$\underline{\hspace{1.5cm}}(1,631)$
Net cash used in financing activities	(3,299)	(5,856)	(26,909)
Effect of exchange rate changes on cash and cash equivalents	(51)	211	(416)
Net decrease in cash and cash equivalents	(374)	(3,134)	(3,051)
Cash and cash equivalents at beginning of year	13,879	18,669	113,206
Cash and cash equivalents at end of year	¥13,505	¥15,535	\$110,155
Additional cash flow information			
Interest paid	¥ 783	¥ 1,413	\$ 6,387

Industry Segment Information (Six months ended 30th September 2002 and 2001)

(Six months ended 30th September 2002 2						
			Millions			
			20			
	Die castings	Printing equipment	Power tools	Other	Eliminations	Consolidated
Net sales Unaffiliated customers Intersegment	¥52,562 122	¥10,859	¥12,384 4	¥ 504	¥ — (126)	¥76,309
Total	52,684	10,859	12,388	504	(126)	76,309
Operating costs and expenses	49,940	10,774	11,612	562	(126)	72,762
Operating income (loss)	¥ 2,744	¥ 85	¥ 776	¥ (58)	¥ 0	¥ 3,547
			Millions	s of Yen		
_			20			
	Die castings	Printing equipment	Power tools	Other	Eliminations	Consolidated
Net sales Unaffiliated customers Intersegment	¥50,373 232	¥11,638	¥17,023 5	¥ 909	¥ — (237)	¥79,943 —
Total	50,605	11,638	17,028	909	(237)	79,943
Operating costs and expenses	47,849	11,391	16,703	1,105	(240)	76,808
Operating income (loss)	¥ 2,756	¥ 247	¥ 325	¥ (196)	¥ 3	¥ 3,135
			Thousands of	U.S. dollars*		
_			20			
	Die castings	Printing equipment	Power tools	Other	Eliminations	Consolidated
Net sales Unaffiliated customers Intersegment	\$428,728 995	\$ 88,573 —	\$101,011 33	\$ 4,111 —	\$ — (1,028)	\$622,423 —
Total	429,723	88,573	101,044	4,111	(1,028)	622,423
Operating costs and expenses	407,341	87,880	94,715	4,584	(1,028)	593,492
Operating income (loss)	\$ 22,382	\$ 693	\$ 6,329	\$ (473)	\$ 0	\$ 28,931

Geographical Segment Information (Six months ended 30th September 2002 and 2001)

			Millions of Yen			
	2002					
	Japan	North America	Other overseas	Eliminations	Consolidated	
Net sales Unaffiliated customers Intersegment	¥60,288 1,820	¥ 13,208	¥2,813 2,355	¥ — (4,175)	¥ 76,309	
Total	62,108	13,208	5,168	(4,175)	76,309	
Operating costs and expenses	59,278	12,918	4,697	(4,131)	72,762	
Operating income	¥ 2,830	¥ 290	¥ 471	¥ (44)	¥ 3,547	

_	Millions of Yen						
	2001						
	Japan	North America	Other overseas	Eliminations	Consolidated		
Net sales							
Unaffiliated customers	¥60,104	¥ 10,764	¥9,075	¥ —	¥ 79,943		
Intersegment	2,191	2	1,934	(4,127)			
Total	62,295	10,766	11,009	(4,127)	79,943		
Operating costs and expenses	60,208	10,521	10,410	(4,331)	76,808		
Operating income	¥ 2,087	¥ 245	¥ 599	¥ 204	¥ 3,135		

_	Thousands of U.S. dollars* 2002					
	Japan	North America	Other overseas	Eliminations	Consolidated	
Net sales Unaffiliated customers Intersegment	\$491,746 14,845	\$107,732 —	\$22,945 19,209	\$ — (34,054)	\$622,423 —	
Total	506,591	107,732	42,154	(34,054)	622,423	
Operating costs and expenses	483,508	105,367	38,312	(33,695)	593,492	
Operating income	\$ 23,083	\$ 2,365	\$ 3,842	\$ (359)	\$ 28,931	

Export Sales and Sales by Overseas Subsidiaries (Six months ended 30th September 2002 and 2001)

	Millions of Yen		Thousands of U.S. dollars*	Percentag consolidate	e against d net sales
	2002	2001	2002	2002	2001
North America	¥15,451	¥13,927	\$126,028	20.3%	17.4%
Europe	6,661	9,433	54,331	8.7%	11.8%
Other	2,364	4,288	19,282	3.1%	5.4%
Total	¥24,476	¥27,648	\$199,641	32.1%	34.6%

Company Outline

MAJOR PRODUCTS:

- Die casting products
- Printing equipment (offset printing presses, prepress systems, etc.)
- Power tools (electric power tools, lawn and garden equipment, etc.)
- Builders' hardware (door closers, hinges, architecture hardware, etc.)

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http://www.ryobi-group.co.jp/

Shareholder Information

1. NUMBER OF SHARES ISSUED:

171,230,715 Shares

2. LISTINGS

Common Stock-Tokyo, Osaka

3. TRANSFER AGENT:

The Mitsubishi Trust and Banking Corporation 11-1, Nagata-cho 2-chome, Chiyoda-ku, Tokyo 100-8212, Japan

4. RELAYING OFFICES:

All domestic branches of The Mitsubishi Trust and Banking Corporation