

### **SEMIANNUAL REPORT**

(Unaudited)

For the six months ended September 30, 2007

2007

### A MESSAGE FROM THE MANAGEMENT

Guided by its corporate philosophy, "Create a sound and dynamic corporation through technology, trust and challenge," the Ryobi Group seeks to establish itself as an indispensable existence by responding to the needs of customers and society, through innovative, top-quality products and services. Aiming to be a company that continuously grows and develops by maintaining an optimal mix of die castings and finished products, Ryobi makes every effort to reinforce market competitiveness and improve its earnings power.

With regard to corporate social responsibility (CSR), the Ryobi Group considers the implementation of its corporate philosophy as CSR promotion itself. Moreover, Ryobi is aggressively promoting various CSR endeavors including environmental protection initiatives, social contribution activities and compliance with relevant laws and regulations.

#### **BUSINESS DEVELOPMENT**

With the aim of sustained growth and development for the future, the Ryobi Group will reinforce market competitiveness and strengthen earnings power—essential factors. Along with offering Ryobi's proprietary technology, products and services, we are implementing various initiatives for becoming a "company with even greater presence" in each of our business fields. Furthermore, we are aggressively pushing ahead to reduce costs and improve productivity in each business segment. Trends in business development for these segments are as follows:

### 1) DIE CASTINGS

Ryobi aims to strengthen and expand relationships with automobile manufacturers by utilizing its know-how as a world-leading die casting manufacturer with a production structure operating in Japan, the United States, Europe and China. Redoubling efforts to promote its global die castings business strategy, Ryobi established a production base in Mexico in April 2007, with operations scheduled to commence in October 2008. Our aluminum die castings are lightweight, have excellent durability and are superior in terms of recyclability. In addition to the automobile field, these die castings have increasingly attracted attention in fields such as electronics and telecommunications as an effective technology for the protection of the environment, including the conservation of energy and resources.

### 2) PRINTING EQUIPMENT

Ryobi is striving to enhance multicolor performance precision, offer increasingly advanced functionality and further consolidate its reputation in world markets. To achieve these goals, we are moving forward with the development of new products and the strengthening of production and marketing capabilities. Through the development of products in response to advancements in IT and digitization, and the creation of environmentally friendly products, we are working to expand our lineup in line with market needs. In response to increased demand for medium-size offset printing presses, a second facility was established at our Hiroshima East Plant in April 2006. and it was then doubled in size with the construction of a new addition. Ryobi will work to optimize its production through the first and the second facilities while implementing initiatives to further enhance productivity and promoting additional sales activities.

#### 3) POWER TOOLS AND BUILDERS' HARDWARE

In the Power Tools Business, which includes lawn and garden equipment, Ryobi focuses on the concept of producing compact and lightweight tools. Utilizing manufacturing collaboration between Japan and Dalian, China, the Company delivers products in response to the needs of professionals and DIY enthusiasts alike. We continue to further strengthen competitiveness by focusing efforts on bolstering product planning and marketing capabilities while improving productivity.

In the Builders' Hardware Business, our mainstay door closers are manufactured primarily at our subsidiary in Dalian, China. Ryobi is aiming to improve its earnings power by focusing on developing unique products, reducing costs through productivity enhancements and reinforcing price competitiveness.

#### **PERFORMANCE**

In the six-month period ended September 30, 2007, consolidated net sales increased 8.3% compared to the same period of the previous fiscal year to  $\pm$ 106,134 million, with domestic net sales rising 4.3% to  $\pm$ 70,628 million and overseas net sales growing 17.4% to  $\pm$ 35,506 million.

On the earnings front, operating income decreased 9.5% to  $\frac{47,354}{100}$  million, and interim net income fell  $\frac{21.5\%}{100}$  to  $\frac{44,286}{100}$  million.

Consolidated net sales increased across each of the Company's Die Castings, Printing Equipment, and Power Tools and Builders' Hardware Businesses, for a fourth consecutive interim period of increased revenue.

Although the Company targeted higher profits through such efforts as increasing sales, stringently reducing costs and improving productivity, interim profits dropped because of an increased financial burden associated with depreciation expenses, among other factors.

By segment, net sales in the Die Castings Business rose 8.3% to ¥71,628 million while operating income decreased 21.2% to ¥3,457 million, resulting in a ratio of operating income to net sales of 4.8% compared with 6.6% in the same period last year. Sales to domestic and American automobile manufacturers solidified and contributed to higher revenues. Despite increasing sales and cutting costs, profit decreased due to downward pressure on product prices, inflated raw material costs and increased depreciation expenses. Die castings are an effective technology that realizes environmental protection and the conservation of resources and energy—important global concerns—and, therefore, continuous growth for this product is expected. We will continue to pursue activities geared toward the nonautomobile segment as well as expanding automobile applications, while simultaneously giving more attention to enhancing productivity and reducing costs.

Net sales in the Printing Equipment Business increased 11.5% to ¥20,768 million, and operating income rose 3.7% to ¥2,782 million, resulting in a ratio of operating income to net sales of 13.4% compared with 14.4% in the corresponding period of the previous fiscal year. Although sales in Japan were down, strong exports to Europe, the Americas and Asian countries pushed up overall results. Increased profits are attributable to the rise in exports as well as to the implementation of cost-cutting measures. With the aim of increasing earnings still further, Ryobi will continue to actively develop products that fully consider user needs, enhance sales promotion, reduce costs and increase productivity.

In the Power Tools and Builders' Hardware Business, net sales increased 4.1% to ¥13,738 million, and operating income rose 5.0% to ¥1,115 million, resulting in a ratio of operating income to net sales of 8.1% compared with 8.0% in the same period last year. Amid intensifying competition, sales of both power tools and builders' hardware grew and overall profits were up. We will continue to leverage our overseas production capabilities with the aims of reducing costs and raising production efficiency to deliver unique and price-competitive products.

Ryobi is committed to consistently strengthening and enhancing measures designed to create a sound and dynamic corporation. We thank you for your continued support and understanding.

indi Chakan

Susumu Jostupawa

December 2007

Hiroshi Urakami Chairman and CEO

Susumu Yoshikawa President and COO

# **CONSOLIDATED BALANCE SHEETS**Ryobi Limited and Consolidated Subsidiaries (As of September 30 and March 31, 2007) (Unaudited)

	Millions of yen		Thousands of U.S. dollars*	
	September 30	March 31 2007	September 30	
ASSETS	2007	2007	2007	
Current assets				
Cash and cash equivalents	¥ 13,839	¥ 17,612	\$ 119,891	
Time deposits	2,283	2.301	19,778	
Notes and accounts receivable, less allowances	50,544	49.813	437,876	
Inventories	41,993	38,398	363,796	
Prepaid expenses and other	2,015	2,450	17,457	
Total current assets	110,674	110,574	958,798	
Net property, plant and equipment	77,186	73,029	668,682	
	77,100	73,029	000,002	
Investments and other assets	40.000	10.007	114 014	
Investments in securities	13,253	12,897	114,814	
Investments in and advances to unconsolidated subsidiaries	450	000	4.077	
and affiliates	159	360	1,377	
Intangible fixed assets	2,111	1,990	18,288	
Deferred tax assets	1,726	1,472	14,953	
Other	2,223	2,207	19,259	
Total investments and other assets	19,472	18,926	168,691	
Total	¥207,332	¥202,529	\$1,796,171	
LIABILITIES AND EQUITY				
Current liabilities				
Short-term borrowings	¥ 21,757	¥ 19,751	\$ 188,487	
Current portion of long-term debt	6,231	4,363	53,981	
Notes and accounts payable	60,802	61,282	<b>526,743</b>	
Accrued expenses	4,928	4,946	42,693	
Income taxes payable	2,695	5,093	23,347	
Other current liabilities	3,149	3,623	27,280	
Total current liabilities	99,562	99,058	862,531	
Long-term liabilities				
Long-term debt	16,539	14,217	143,282	
Accrued severance indemnities	6,450	6,549	55,878	
Other long-term liabilities	6,665	6,947	57,741	
Total long-term liabilities	29,654	27,713	256,901	
Equity				
Common stock				
Authorized: 500,000,000 shares				
Issued: 171,230,715 shares	18,472	18.472	160,028	
Capital surplus	23,750	23,750	205,752	
Retained earnings	36,317	34,044	314,624	
Unrealized gain on available-for-sale securities	4,878	5.144	42,259	
Deferred loss on derivatives under hedge accounting	(23)	(25)	(199)	
Land revaluation reserve	626	626	5,423	
Foreign currency translation adjustments	(5,704)	(6,464)	(49,415)	
Treasury stock	(1,136)	(732)	(9,842)	
Total	77,180	74.815	668,630	
Minority interests	936	943	8,109	
Total equity	78,116	75.758	676,739	
rotal equity	70,110			

<sup>\*</sup>U.S. dollar amounts in this report, solely for the convenience of the reader, are translated from yen at the rate of ¥115.43 = US\$1, the exchange rate prevailing on September 30, 2007.

# **CONSOLIDATED STATEMENTS OF INCOME**Ryobi Limited and Consolidated Subsidiaries (Six months ended September 30, 2007 and 2006) (Unaudited)

	Million	Millions of yen	
	September 30 2007	September 30 2006	September 30 2007
Net sales Cost of sales	¥106,134 86,397	¥97,974 78,116	\$919,466 748,479
Gross profit		19,858 11,729	170,987 107,277
Operating income Other income	7,354	8,129	63,710
Interest and dividends	0	110 771 916	1,299 0 6,446
Total other income  Other expenses		1,797	7,745
Interest Other		380 1,192	4,592 4,392
Total other expenses		1,572	8,984
Income before income taxes and minority interests	2,914	8,354 2,876 17	62,471 25,245 95
Net income	¥ 4,286	¥ 5,461	\$ 37,131

## CONSOLIDATED STATEMENTS OF CASH FLOWS Ryobi Limited and Consolidated Subsidiaries

(Six months ended September 30, 2007 and 2006) (Unaudited)

	Millions of yen		Thousands of U.S. dollars*	
	September 30 2007	September 30 2006	September 30 2007	
Net cash provided by operating activities	¥ 2,532	¥ 9,134	\$ 21,935	
Investing activities Purchase of property, plant and equipment Other	(9,064) (801)	(5,995) 1,972	(78,524) (6,939)	
Net cash used in investing activities	(9,865)	(4,023)	(85,463)	
Financing activities				
Proceeds from long-term debt	5,800 (1,719)	4,056 (4,654)	50,247 (14,892)	
Increase (decrease) in short-term borrowings, net	1,816	(1,053)	15,732	
Cash dividends paid	(2,014)	(1,681)	(17,448)	
Other	(404)	(4)	(3,499)	
Net cash provided by (used in) financing activities	3,479	(3,336)	30,140	
Foreign currency translation adjustments on cash and cash equivalents	80	19	693	
Net increase (decrease) in cash and cash equivalents	(3,774)	1,794	(32,695)	
Cash and cash equivalents at beginning of year	17,612	16,097	152,577	
Cash and cash equivalents at end of the period	¥13,838	¥17,891	\$119,882	
Additional cash flow information Interest paid	¥ 532	¥ 373	\$ 4,609	

### **INDUSTRY SEGMENT INFORMATION** (Six months ended September 30, 2007 and 2006)

\$ 29,949

	Millions of yen							
_	2007							
	Die castings	Printing equipment	Power tools and builders' hardware	Eliminations	Consolidated			
Net sales:								
Unaffiliated customers	¥71,628	¥20,768	¥13,738	¥ —	¥106,134			
Intersegment	111		1	(112)				
Total	71,739	20,768	13,739	(112)	106,134			
Operating costs and expenses	68,282	17,986	12,624	(112)	98,780			
Operating income	¥ 3,457	¥ 2,782	¥ 1,115	¥ 0	¥ 7,354			
			Millions of yen 2006					
-			Power tools and					
	Die castings	Printing equipment	builders' hardware	Eliminations	Consolidated			
Net sales:								
Unaffiliated customers	¥66,161	¥18,618	¥13,195	¥ —	¥97,974			
Intersegment	113		1	(114)				
Total	66,274	18,618	13,196	(114)	97,974			
Operating costs and expenses	61,889	15,936	12,134	(114)	89,845			
Operating income	¥ 4,385	¥ 2,682	¥ 1,062	¥ 0	¥ 8,129			
	Thousands of U.S. dollars*							
_			2007					
<del>-</del>			Power tools and					
	Die castings	Printing equipment	builders' hardware	Eliminations	Consolidated			
Net sales:								
Unaffiliated customers	\$620,532	\$179,918	\$119,016	<b>\$</b> —	\$919,466			
Intersegment	962		9	(971)				
Total	621,494	179,918	119,025	(971)	919,466			
Operating costs and expenses	591,545	155,817	109,365	(971)	855,756			

\$ 24,101

\$ 9,660

\$ 0

\$ 63,710

Operating income .....

### **GEOGRAPHICAL SEGMENT INFORMATION** (Six months ended September 30, 2007 and 2006)

			Millions of yen			
_	2007					
	Japan	The Americas	Other	Eliminations	Consolidated	
Net sales:						
Unaffiliated customers	¥88,876	¥12,830	¥4,428	¥ —	¥106,134	
Intersegment	1,665	269	3,816	(5,750)	_	
Total	90,541	13,099	8,244	(5,750)	106,134	
Operating costs and expenses	83,853	12,656	8,028	(5,757)	98,780	
Operating income	¥ 6,688	¥ 443	¥ 216	¥ 7	¥ 7,354	
			Millions of yen			
			2006			
_	Japan	The Americas	Other	Eliminations	Consolidated	

ne Americas ¥11,432 284	2006 Other ¥4,044	Eliminations  ¥ —	Consolidated ¥97,974
¥11,432	¥4,044	¥ —	
, -	,	¥	¥97,974
, -	,	¥	¥97,974
20/	2.002	(4.550)	
204	2,993	(4,556)	
11,716	7,037	(4,556)	97,974
10,679	6,504	(4,620)	89,845
¥ 1,037	¥ 533	¥ 64	¥ 8,129
	10,679	10,679 6,504	10,679 6,504 (4,620)

_	Thousands of U.S. dollars* 2007				
	Japan	The Americas	Other	Eliminations	Consolidated
Net sales:					
Unaffiliated customers	\$769,956	\$111,150	\$38,360	\$ —	\$919,466
Intersegment	14,424	2,330	33,059	(49,813)	_
Total	784,380	113,480	71,419	(49,813)	919,466
Operating costs and expenses	726,440	109,642	69,548	(49,874)	855,756
Operating income	\$ 57,940	\$ 3,838	\$ 1,871	\$ 61	\$ 63,710

### **EXPORT SALES AND SALES BY OVERSEAS SUBSIDIARIES** (Six months ended September 30, 2007 and 2006)

	Millions of yen		Thousands of U.S. dollars*	Percentage against consolidated net sales	
	2007	2006	2007	2007	2006
The Americas	¥17,983	¥14,078	\$ 155,791	17.0%	14.4%
Europe	11,883	10,285	102,946	11.2%	10.5%
Other	5,640	5,892	48,861	5.3%	6.0%
Total	¥35,506	¥30,255	\$307,598	33.5%	30.9%

### **CORPORATE INFORMATION**

### **CORPORATE DATA**

**Company Name** 

RYOBI LIMITED

**Established** 

December 16, 1943

**Major Products** 

Die cast products Printing equipment

(offset printing presses, peripherals, etc.)

Power tools

Directors

(electric power tools, lawn and garden equipment, etc.) Builders' hardware

(door closers, hinges, architectural hardware, etc.)

**Head Office** 

762 Mesaki-cho, Fuchu-shi, Hiroshima-ken 726-8628, Japan

Tel. 81-847-41-1111

**Tokyo Branch** 

5-2-8 Toshima, Kita-ku, Tokyo 114-8518, Japan

Tel. 81-3-3927-5541

**Toranomon Office** 

Toranomon Central Building

1-7-1 Nishishinbashi, Minato-ku, Tokyo 105-0003, Japan

Tel. 81-3-3927-5541

### MANAGEMENT MEMBERS

#### **BOARD OF DIRECTORS**

**Chairman and Representative Director** 

Hiroshi Urakami

**President and Representative Director** 

Susumu Yoshikawa

Takao Tanaka Takashi Yokoyama Mikio Kamura

Mikio Kamura Shiro Muroya Koji Ishii Akira Urakami Keniiro Suzuki

Kenjiro Suzuki Satoshi Ohoka

CORPORATE AUDITORS

**Outside Director** 

**Corporate Auditor** 

Standing Corporate Auditor

Outside Corporate Auditors

Shozo Kobayashi Kunihiro Toyota Tairo Katoh

Tairo Katoh Tsuvoshi Mifune **CORPORATE OFFICERS** 

Chief Executive Officer
Chief Operating Officer

Executive Corporate Officers

Officers Takao Tanaka

Takashi Yokoyama Mikio Kamura Shiro Muroya

Hiroshi Urakami

Susumu Yoshikawa

Corporate Officers

Koji Ishii
Keniiro Suzuki

Kuniyuki Ito Naomichi Honkawa Kazuaki Danjo Shoji Osawa

Hidéki Domoto

### SHAREHOLDER INFORMATION

Number of Shares Issued (As of September 30, 2007)

171,230,715

**Listing** Common Stock—Tokvo

Transfer Agent

Mitsubishi UFJ Trust and Banking Corporation

1-4-5, Marunouchi, Chiyoda-ku,

Tokyo 100-8212, Japan



Head Office 762 Mesaki-cho, Fuchu-shi, Hiroshima-ken 726-8628, Japan Tel. 81-847-41-1111

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http://www.ryobi-group.co.jp/

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