

Company name

Multivista Global Pvt. Ltd.

India



A business built by following ethical practices

One of India's largest printing houses, Multivista Global Pvt. Ltd. is a family owned business founded in 1976. With a team of more than 300 skilled professionals, they have made a name for themselves in the printing and distribution of educational books, as well as in maintenance, repair and solutions for industrial equipment and products. Their core ethic of doing business the "right way" has remained the bedrock upon which they have built their business over the years. Their printing facilities are housed in a state-of-the-art manufacturing plant that boasts an end-to-end system for manufacturing books.



Mr. Karthik Narayan Ravi, Owner of Multivista

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Aerial view of Multivista's print house

Continuous improvement to meet evolving customer needs

Multivista strongly focuses on global and Indian book publishers, continually improving their solutions in terms of manufacturing capabilities, product quality, documentation, customer service, and logistics. From that perspective they clearly see that the publishing sector and related supply chains are undergoing a rapid transformation. Their core strength of having the flexibility necessary to build solutions for their customers helps them meet or exceed customer expectations. They are recognized as a "Star Rated" printing house by one of India's export promotion councils due to their large volume of exports. As an ISO 9001:2015 certified organization, great emphasis is placed on quality. They also focus on sustainable manufacturing to protect the environment. A major portion of their power requirement is provided by electricity generated by wind turbines.

Strategically expanding production capacity using 8-color presses

Their journey with RMGT presses commenced in 2008 when they installed their first RMGT 920 multicolor press. Impressed with the machine and the flexibility it afforded them, they added another RMGT 920 multicolor press within 6 months. As per the company's manufacturing strategy to improve efficiency, in 2015 they embarked on a project to upgrade all 4-color presses to 8-color. Discussions on adding an 8-color RMGT press began

in 2017, and once the final details were worked out, India's first RMGT 8-color convertible perfecter—the 920PF-8—was installed at their factory in March 2019.

They chose the 920PF-8 for a number of important reasons.

- (1) The ability to do print jobs on stock sizes optimal for the market and customers
- (2) Confidence in the service and parts provided by the highly efficient partnering of RMGT and Provin Technos
- (3) Impressive automated features like fully automatic plate-changing to speedily handle short and medium run jobs
- (4) An ideal balance of machine features, efficiency, and cost of investment

Introducing the 920PF-8 had more of an effect than they expected. Since up to 64 jobs can be done in 1 day on a single 920PF-8, productivity is 20% to 25% higher than with other makers' 8-color presses. Most of the work done using the 920PF-8 is for one of Multivista's main business segments : printing textbooks for publication in Europe and Africa. With the book publishing business experiencing so many changes, publishers are always looking to reduce inventory and demand a very quick turnaround from print service providers. To meet such client expectations on a global scale, Multivista is constantly looking to upgrade their infrastructure. Their plan now is to add another RMGT 920PF-8 in 2020. They also are quite keen on exploring new RMGT innovations like inline color correction and auto registration functions, which they hope to see included as features on future acquisitions.

